ABOUT TEXTILE EXCHANGE


As the sustainable textiles market evolved to include much more than organic cotton, it became rapidly apparent that a global organization was needed as a convener, a networker, and a catalyst for the sustainable industry as a whole. As a result of this need, Organic Exchange became Textile Exchange in 2010. Since that time, Textile Exchange has been committed to accelerating sustainable practices in the textile value chain in order to create material change, restore the environment, and enhance lives around the world.

Textile Exchange is unique and innovative in many aspects:
- We take a global approach to developing markets, which is particularly effective given the nature of the textile and fashion industry.
- We focus on the whole value chain from raw materials, to retail through manufacturing.
- We help build links and synergies between all actors in the value chain.
- We create standards that help ensure integrity of sustainable textiles claims.
- We provide tools, training, and technical assistance as well as a platform for sharing knowledge and experience with like-minded individuals and companies.

VISION

We envision a global textile industry that restores and protects the environment and enhances lives.

MISSION

Textile Exchange inspires and equips people to accelerate sustainable practices in the textile value chain. We focus on minimizing the harmful impacts and maximizing the positive effects of the global textile industry.
LETTER FROM TEXTILE EXCHANGE’S MANAGING DIRECTOR, LA RHEA PEPPER

2012 has been another power packed year at TE. It’s amazing how quickly a decade can fly by in the blink of an eye. In 2012, Textile Exchange celebrated our 10th anniversary! Ten years of making organic fiber agriculture a viable choice for brands, retailers, manufacturers, farmers, and consumers alike. Two years of delivering on our expanded remit of unsnarling information, indices, transparency, and skills in the broader world of textile sustainability.

We celebrated our 10th Anniversary in Hong Kong with 332 active participants from 36 countries representing the entire textile value chain, from farmer and input supplier to post-consumer processing - totaling 201 different companies. Many of these people were a part of the inception of what began as Organic Exchange, and have been a part of the metamorphosis not only for the transition to Textile Exchange, but for the entire industry as it’s shifted to embedding sustainability in its culture.

We started in 2002 by saying “together we make a world of difference,” and we have. So thank you to all of our members and partners – the innovators and torch bearers! You inspire us!

Warm regards,
La Rhea Pepper
Managing Director
Textile Exchange
**Introduction**

Digging deeply into data and stories were key focuses in 2012. We spent a great deal of time in the role of Fascinated Anthropologist, to coin a term used by author Shirzad Chamine. We collected a great deal of data – from our website, our marketing and email communication, our members and the industry, and from customized and general research. We used this data in a few key ways. We compared it to the prior year’s data as well as the trend line from three to five years to spot current or future opportunities and challenges. We then looked at what was behind the data. Why was the industry still facing challenges in certain areas like effectively communicating and planning demand for organic cotton? As a fascinated anthropologist, we pulled everything apart to look at root causes and potential solutions without being tied, emotionally or professionally, to a particular outcome.

We looked at what came out of that process through the lenses of our four main platforms of work: Integrity, Industry Engagement, Farm Engagement, and Communications and Resource Development. As a virtual organization with staff in ten countries (often in multiple time zones within a country), ensuring alignment and effective communication are both priorities and challenges, to say the least. We worked to create cross-cutting tools, training, and alignment on several issues:

- Promoting industry and product integrity by addressing significant chain of custody concerns for material and product flows
- Proactively seeking ways to partner with and support other textile sustainability-related organizations to improve the level of information, tools, and training
- Highlighting the disconnects between organic cotton supply and current and projected demand along with creating forums like the Organic Cotton Round Table to address them
- Consistently communicating with the textile industry and crowdsourcing needs and interests, using that information to build critical and more relevant tools
A FOUNDATION OF INTEGRITY
The importance of knowing the value chain and developing integrity systems was made clear as news of two separate sobering events spread at the end of 2012. Textile factory fires in Pakistan and Bangladesh in the fall killed more than 400 people. While there has been steady debate as to the causes of the fires, factors such as blocked exits and a lack of fire extinguishers contributed to the high death tolls. Even though these factories held certifications, for Textile Exchange, this further encouraged our passion to ensure that effective systems exist and are used to verify that both people and the planet are protected throughout the textile supply chain.

CREATING A FRAMEWORK FOR INTEGRITY
Textile Exchange owns and manages a suite of content standards. These include the OE standards (Blended and 100) and the Global Recycled Standard (GRS). We also support other standards, including the Global Organic Textile Standard (GOTS). In 2012, 2,551 units were certified to the OE standards; 463 units were certified to the GRS.

In addition, we’ve made great headway with our managed standards:

- Textile Exchange released the Global Recycle Standard v2.1 in June 2012 which addressed a small, but important revision, disallowing pre-industrial waste as an allowed input for the standard.
- The Content Claim Standard (CCS), a chain of custody standard used to verify the material content of products, was also released. The standard was reviewed in detail by a task group from the Materials Traceability Working Group (MTWG), a joint initiative with the Outdoor Industry Association (OIA) Sustainability Working Group.
- The same group supported the review of the Organic Content Standard, which makes use of the CCS and will replace the OE standards. It will apply to all organically grown materials and is no longer limited to only cotton.
- The Recycled Content Standard, also part of the work of the MTWG, reached its final phase. This standard will also use the chain of custody system of the CCS, combined with a recycled input verification requirement.

Momentum also continued for a centralized database to streamline the certification and verification processes with the identification of potential key stakeholders and technology providers.

SUPPORTING INTEGRITY THROUGH COLLABORATION
As a result of the joint Consortium made up of TE, ICCO, and Solidaridad, there have been many opportunities for dialogue
about the accessibility of certification. Based on dialogue between brands and certification bodies at the previous conference, TE worked with GOTS to release standardized templates for scope and transaction certificates for the GOTS, OE standards, and GRS.

Textile Exchange, in collaboration with the OIA’s MTWG, continued work to address gaps in the system of standards to support raw material claims, alongside participation in the Down and Wool task groups.

TE was also a part of the European Outdoor Group and contributed to SIGNS (Sustainability – International Guide for Norms and Standards), which is an online resource providing profiles of key industry standards supporting sustainability claims.

In 2012, as part of an overall review of our accreditation procedures, TE became affiliate members of ISEAL, the global association for sustainability standards. This provides an additional level of oversight to our standards and the accreditation procedures for Certification Bodies.

**Publications**

Textile Exchange released the Certification Toolkit in 2012. This updated resource provides the industry with information on why certification is important, how the process works, how to read certificates, understanding the cost of certification, and labeling. Three different versions of the Toolkit provide the Basic Package and the Supplier’s Package, both available for free; and the full Essential Series available free to members and at a modest fee for others. By the end of 2012, the Basic Package had been downloaded more than 130 times in 37 different countries.

Integrity Link began in 2012. This new resource is a quarterly newsletter which provides news and information tailored to the interests and needs of suppliers in the textile industry. This newsletter is for supply chain members certified to TE-owned standards.

**Presentations**

Throughout the year, Textile Exchange made presentations on the importance of integrity and certification in sustainability claims. Integrity is always embedded in the message of Textile Exchange, but two events in 2012 put the spotlight on certification:

- Presentation at Outdoor Retailer Winter Market, January, Salt Lake City, Utah
- Presentation at Outdoor Retailer Summer Market, August, Salt Lake City, Utah
Industry Events

- Denim Day, January, Berlin
- Berlin Fashion Week, January, Berlin
- Continuum Show, January, New York (TE joint host)
- Presented at Outdoor Retailer Winter Market, January, Salt Lake City, Utah
- The Ethical Attitude Conference, February, Barcelona
- ISPO, February, Munich
- Munich Fabric Start, February, Munich
- Continuum Show, July, New York
- TexWorld, July, New York
- Presented at Outdoor Retailer Summer Markets, August, Salt Lake City, Utah
- Performance Days, November, Munich

Te-hosted seminars and workshops

- University Pampeu Frada, March in Barcelona, Spain
- Mountain Equipment Co-op, March in Vancouver, Canada
- TE Workshop, March in New York, USA
- TE Seminar, April in Lima, Peru
- NC State Seminar, May in Raleigh, North Carolina
- TE Seminar, June in Dhaka, Bangladesh
- DESIGUAL, July in Spain
- TE Workshops, August in LA and San Diego, US

Website

The Industry Integrity pages on the TE website received an update to better organize content and make information easier to locate.

Industry Integrity hosted webinars throughout the year on a number of topics. We heard the story of prAna’s journey to certification, an overview of how certification works, and how certification can support recycled content claims.
COMPANIES RECEIVING INTEGRITY-SPECIFIC ADVISING:

- Anvil
- Bossa
- Dibella
- Lululemon
- Mountain Equipment Co-op
- Otto
- Skunk Funk
- Tchibo
- Williams Sonoma

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INDUSTRY ENGAGEMENT

BUILDING STRATEGY WITH BRANDS AND RETAILERS (AND A FEW MANUFACTURERS!)

TE continued working with Inditex in 2012. We supported their different brands, such as Zara and their footwear supplier Tempe; integrating more sustainable materials through strategic guidance and education. We also mentored the Inditex environmental sustainability team and managed their organic and BCI programs.

The group PPR, the parent company of a number of influential brands like Stella McCartney and Gucci, and, more specifically, its sports brand Puma, significantly strengthened its cotton program in 2012. TE has supported Puma in their organic cotton LCA work and in building relationships with their organic cotton farm groups.

We developed a set of chemistry and processing tools for the Canadian brand Lululemon.

TE delivered in-house workshops on product sustainability strategies at different companies including C&A (Belgium, Materials Strategy), Nautica (USA, Textile Sustainability and Water), MEC (Canada, Preferred Materials: Impacts & Innovation), Tejidos Royo (Spain, Textiles and Sustainability), and Disney (USA). Through our partner Sustainable Fashion Academy, TE delivered a materials strategy workshop at Gudrun Sjoden in Sweden. Two fiber workshops were delivered in Germany at Globetrotter and TomTaylor through Made By.

In an effort to expand its scope and reach, TE promoted web-based systems to deliver learning modules. The team delivered a number of webinars to companies such as H&M (Sweden), Hoss Intropia (Spain), Environmental Impact of Footwear Production and Industry Best Practices', Eurosima (France, Textiles, Sustainability and Water), and Athleta (USA, Textile Fibers and Sustainability).

TE has also supported other brands and manufacturers throughout 2012 on a customized basis. These include: Otto Group, Tchibo, Skunkfunk, Hoss Intropia, Desigual, Eileen Fisher, G-Star, Nautica, Dibella, MQ, and Lindex. On the retailer side: Pratibha, Sanko, and Tejidos Royo.

USING EDUCATION TO TRANSFORM AN INDUSTRY

Following the successful model of previous years, TE organized a number of seminars in key textile regions to educate brand professionals and suppliers on topics including the benefits of sustainability, materials, processing best practices, integrity, and communication. NYC and Los Angeles (USA), Barcelona (Spain, in partnership with BeCo), Lima (Peru), and Dhaka.
TE taught textile sustainability tracks at several fashion and business schools, including North Carolina State University, Universidad Pompeu Fabra in Barcelona, Institut Français de la Mode in Paris, University of Oregon, Weatherford College in Texas; and IED Fashion School and Universidad Pontificia de Comillas – CEU in Madrid. For the third year in a row, TE delivered the Materials Module at the Sustainable Fashion Academy in Sweden.

The team delivered a wide range of presentations during a number of industry events including: Heimtextil (Germany), Continuum Show (USA), Munich Fabric Start (Germany), Denim Day (Germany), Outdoor Retailer (USA), BeCo Talks (Spain), International Conference on the Organic Sector Development (Turkey), Performance Days (Germany), Texworld USA, TIFE 2012 (Taiwan), and TENCEL® Event (USA).

STRENGTHENING OUR WORK ON PROCESSING AND CHEMISTRY:
In order to meet the evolving needs of our members, many of whom are struggling to better understand chemistry as it relates to compliance, Zero Discharge, and textile choices, we planned for a Textile Sustainability Specialist with a focus on Processing and Chemistry. The start-date for this new position will be February 2013.

TE will be immediately turning this new in-house knowledge into tools such as FastFacts: Chemical Management, to be published in March 2013, and stronger content in all training activities, specifically our webinars, seminars and the Global Conference. In addition, we will continue to support and market proprietary consulting projects on processing and chemistry with members and non-members alike. We will also continue building and strengthening our partnership with ZDHC and exploring the potential for collaboration in training activities and tool development.

PARTNERSHIPS AND INDUSTRY COLLABORATION:
Collaboration is the only way to bring sustainable solutions to scale. This certainly is true for game changing textile developments or new processing technologies and is becoming equally true for non-profits, task forces, universities, and index managers. TE works closely with many organizations around the world in an effort to support harmonization of definitions and standards, tools and training to equip people and organizations for change, and industry alignment. Important work done in 2012 includes:

- Partnership with ZDHC – exploring potential for collaboration in training activities.
- Engagement at SAC level: working groups (metrics, materials, adoption, and validation).
- OIA working groups: materials’ traceability.
• EOG working groups: Standards and Regulations and End of Life.
• Sustainable Fashion Academy: partnership for in-house sustainability program in Europe, to be conducted in April 2013 in Sweden.
• Solidaridad: partnership to host and deliver training in Bangladesh (due to their experience in the country and their Cleaner Production Program), with potential to expand into China.

**FUNDING**
Together with Fabrics for Freedom and the Sustainable Fashion Academy, TE submitted a grant application for the European Leonardo Transfer of Innovation program.
In 2012, we celebrated our 10 year anniversary. Looking back over the past decade, it’s fascinating to see how far we, and the textile industry at large, have traveled. “Organic” has been the starting point for textile sustainability, acting as a beacon for the entire industry. These days, the entire supply chain - farmers, manufacturers, brands, retailers, and consumers - are on the journey to more sustainable production and consumption. We are proud of the role Textile Exchange is playing as leaders, hand-holders, and fellow travelers. We are even more proud of the farmers, companies, and citizens with whom we are sharing this path.

We used our 10 year anniversary to draw attention to the people behind the progress; from retailers and brands who are shaping the future of textile sustainability to farmers and organizations dedicated to improving lives and protecting ecosystems right at the start of the chain. We shared beautiful images and inspiring words from people who are growing organic cotton or who are touched by it in their day to day lives. You will have met many of them at Textile Exchange this year through our Future Shapers series, Organic In Action commentaries, and Inspiring Moments images.

This year brought celebration; it also brought new challenges. For the first time, we noticed an alarming miss-match between organic cotton production volumes and their demand. For a number of reasons, some old and some new, organic cotton volumes are decreasing. Meanwhile, brand and retailer consumption projections are increasing. As a “call to action,” we developed an Organic Cotton Round Table. Through the powerful mix of people getting together and sharing ideas, we hope to find new ways to improve the business model for organic.

**What Do We Do?**

The Farm Engagement team works to help organic cotton producers build business capacity, gain access to sustainable textile and apparel markets, and link to Textile Exchange’s large network of brands, retailers, and manufacturers seeking organic cotton.

We aim to catalyze growth in more sustainable textile production and markets, promoting organic as the preferred cotton fiber. This means growth that is based on economic fairness and returns, transparency in the supply chain, promotion of best practice business models, ensuring ethical conduct and good relations between producers and the value chain, as well as environmental sustainability.
Our Key Objectives Are To:

Create Visibility for organic cotton practitioners by bringing a human face to the product, promote leadership and best practices.

Raise Awareness of the contribution organic agriculture makes to ecosystems and livelihoods.

Research & Report annually on cotton sustainability data, fiber production, and fiber trends.

Support Innovation and farmer-friendly technology in an age of climate change and concern for energy, water, and food security.

Create Ties Bringing people together and building bridges - to tackle farm-level issues, find market-driven solutions, and to increase the reach and impact of our work.

How Are We Doing?

In 2012, the Farm Engagement Program continued to reach out to our members and the industry at large through creative and well-researched ways. The diagram below provides a snapshot of the year. Our initiatives are designed to meet key objectives and are targeted to engage all of our members.

A snapshot of our activities:
Creating Visibility

We create visibility for organic cotton practitioners by bringing a human face to the product, promoting leadership and best practice.

In 2012 we created visibility through our Future Shapers series, Inspiring Moments snapshots, and our Find A Producer tool.

Future Shapers

Our Future Shapers series provided a platform for 10 companies to showcase their sustainability journeys. We launched the in-depth case studies of our “Future Shapers” as a lead up to the annual Sustainable Textiles Conference in Hong Kong. The case studies illustrated the connection between farm activities and the final product for retail. Our 10 Future Shapers are: Anvil Knitwear (USA), C&A (Germany/Belgium), Dibella (Netherlands), Ethicus (India), Gossypium (UK), H&M (Sweden), hessnatur (Germany), Nike (USA), Patagonia (USA), and Veja (France). We introduced a beautiful book “Future Shapers: 10 years, 10 companies” as part of our commemoration during the conference.

Want to find out more about our Future Shapers? http://farmhub.textileexchange.org/learning-zone/future-shapers

Inspiring Moments

Each month, we featured a new ‘Inspiring Moment’ to our online gallery on the Farm Hub homepage and in our newsletters. We compiled 12 images and produced a 2013 calendar featuring the photography and inspiring short stories. For example, February’s entry came from Vashuda, India: “The educated homemaker makes an educated family, and that makes the country’s future.”

Be Inspired! Go to: http://farmhub.textileexchange.org/learning-zone/inspiring-moments

Find A Producer

The Find A Producer is our key tool for raising farmer visibility. This interactive database of organic cotton growers is located on the Farm Hub. Throughout the year, a different producer group takes pride of placement on the Farm Hub homepage in the “Farmer in Focus” segment.
Current Numbers in Find A Producer:

<table>
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<tr>
<th>Region</th>
<th>Countries</th>
<th>Number of PGs</th>
<th>Number of Farmers</th>
</tr>
</thead>
<tbody>
<tr>
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<td>Benin, Burkina Faso, Mali, Senegal, Tanzania, Uganda</td>
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<tr>
<td>Central Asia</td>
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<td>Middle East &amp; North Africa</td>
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<tr>
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<td>India, Pakistan</td>
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<tr>
<td>Latin &amp; Central America</td>
<td>Belize, Brazil, Nicaragua, Paraguay, Peru</td>
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<td>1,552</td>
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<tr>
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<td>USA</td>
<td>2</td>
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<td>52</td>
<td>&gt;39,225</td>
</tr>
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</table>

Note: “>” = some Producer Groups have not provided farmer numbers; therefore, there are more farmers than reflected here.

**RAISING AWARENESS**

*We raise awareness of the contribution organic agriculture makes to ecosystems and livelihoods.*

In 2012, we raised awareness by collaborating with the United Nations to promote Co-ops / our Organic In Action initiative, through our website, blogs, and farm diaries.

**ORGANIC IN ACTION**

Each year, Farm Engagement partners with a related global campaign. In 2012, we joined the United Nations “Year of the Co-op” and contributed wonderful stories of organic cotton cooperatives on behalf of our farmer members. Two of our stories were placed in the prestigious position of “story of the week” on the UN website. This partnership proved to be an exciting way to leverage our work, extend our reach, and also to be part of a wide agenda.

Each commentary had been prepared by a leading figure or organization dedicated to actively engaging in organic cotton programs, innovative research, ambitious partnerships, or exciting new ventures.

The 18 Organic in Action stories were posted on the Textile Exchange Farm Hub throughout the year. The full series covers 14 countries around the cotton producing world.

“At SEKEM in Egypt we know that the cultivation of organic cotton like any other organic farming is part of the solution for climate change and many of the other pressing problems of our time.”

Helmy Abouleish, CEO, SEKEM Group, Egypt

Want to know more? http://farmhub.textileexchange.org/learning-zone/organic-in-action
**Farm Hub Website**

The Farm Hub provides an online ‘one stop shop’ for organic cotton by introducing organic cotton’s environmental, social, and commercial benefits while raising the visibility of organic cotton producers. It also provides an online marketplace for trade in organic cotton. This hub is constantly updated with the latest news, events, and publications.

Visitor numbers to the farm hub grew quickly in its first year. In its second year, monthly visitor numbers settled at a steady average of approximately 1,500 visits per month with peaks during campaigns and events. For example, during the month of the Textile Exchange conference, an increase in visitors, page views, and length of stay on the website were all recorded.

The most widely-used aspects of the Farm Hub varies depending on campaigns as well, but for the regular functions, the *Learning Zone* is the most visited section followed by *Find a Producer*, the *Farm Library* and, more recently, the *Trading Post*.

The visitor demographic shows a wide geographical spread. The majority of visitors tend to be from the US, but in recent months, the number of visitors from the UK has increased. There are also many visitors from India.

The below figure illustrates the global coverage of the Farm Hub in an average month:

*Map showing locations of Farm Hub visitors (January 2013, Google Analytics)*

In 2012, we posted 20 news articles (with links to reports, articles, and video clips). News from 2012 is now archived here: http://farmhub.textileexchange.org/farm-library/news-archives/what-happened-in-2012
OUR BLOGS AND DIARIES

Another way we like to reach out to our members and the wider community is by sharing some of our own experiences. Our “Field Diaries” section is an online journal of our travel and adventures.

In May 2012, Farm Engagement director Liesl Truscott and Regional director for Africa Silvere Tovignan travelled to Tanzania to visit two organic cotton producer groups: the pioneering and leading socially-orientated bioRe Tanzania and the dedicated entrepreneurial BioSustain. Liesl contributes to the TE Field Diaries with an account of the trip, see more here: http://farmhub.textileexchange.org/farm-library/field-diaries
At Textile Exchange, we’re always looking for new and different ways to provide people with the information they need when they need it, in the ideal medium. In 2012, we made great strides in streamlining our communication through the deployment of an editorial calendar and an inbound marketing engine. This gave us the feedback and information to explore the many facets of a single theme in each month. We also conducted a survey in order to learn best practices with our tools, publications, and trainings. We learned a great deal from the hundreds of survey responses.

This was also a year of establishing baselines. How many people visit our website and where do they go? Who downloads our reports and why? How do they use the information? Who’s attending our training seminars and conferences? What do they like or not like about them? How could we be better? We developed a system for publishing blogs in an organized and regular fashion. We also engaged with an external public relations firm to help us align and sharpen our messages and build a growing set of media partners who will help us inspire and equip more companies to adopt sustainable business practices.

**Quick Statistics for 2012**

- **Published 30 blogs with 2,189 views!**
- **Total of 69,795 visits to the TE website!**
- **Reached 6,819 new people who had never visited the TE website before!**
As a nonprofit focused on inspiring and equipping people to accelerate sustainable practices in the textile value chain, we strive to put the right information about textile sustainability in everyone’s hands, whether they’re a student, professor, farmer, brand, manufacturer, retailer, or consumer. Once a year we publish two seminal reports: the Organic Cotton Farm & Fiber Report and the Organic Cotton Market Report which delve into the supply-and-demand side of challenges in the organic cotton sector. The 2011 Market Report, published in November 2012, highlighted five key themes, central to the future health of the organic cotton industry: disconnect, the data conundrum, price vs. the true cost of sustainability, intimacy and commitment, and interconnectivity. All of these themes will play into the 2012 Organic Cotton Farm & Fiber and Market Reports and be actively explored in forums like the Organic Cotton Roundtable and in the 2013 Textile Sustainability Conference in Istanbul, Turkey.

Through the process of surveying and conversing with our members and the industry, we realized that most people, even those in companies with significant resources, lacked the time and money to research, compile, vet, and interpret information on key impact, issues, basic materials, certification needs, or chemicals. TE certainly plays a role in this area. In order to address this unmet need, we published several documents:

- The Phase I Report on Bio-Synthetics
- The Certification Toolkit

Total number of downloads for **2011 Organic Cotton Market Report**: 982
Total number of downloads for **Bio-Synthetics Report**: 230
Total number of downloads for **FastFacts: Water**: 456
Total number of downloads for **FastFacts: Textile and Product Waste**: 449
2012 MEMBERS

AB Lindex
ACTIF
adidas
Adolfo Dominguez
Alok Industries
American Dawn
Andorra Australia
Anvil Knitwear
Armstrong Spinning Mills
Arvind Limited
ASOS.com
Barco Uniforms
Bayer CropScience
Beechfield Brands
Bennett & Company
Bergman Rivera
Biocoton India
BioSustain Tanzania
Brooks Running
Brown and Wilmanns Environmental
Buhler Yarn
C&A
Central Fabrics
Chetna Organic Farmers Association (COFA)
CHF Industries
Chia Her Industrial
Chipotle Mexican Grill
Clariant International
Consolidated Dyeing & Finishing
Control Union
Core Natural Sleep
Coton Blossom India
Coyuchi
Deckers Outdoor Corporation
Desigual
Dibb International
Dibella B.V. - Netherlands
Dibella GmbH - Germany
Disney Consumer Products
Draper Knitting
DuPont Industrial BioSciences
DyStar
Earth Protex (Dalian) Co., Ltd.
Eastman Exports Global Clothing
EcoCentric/Sustaintex
EcoColor
econscious
Ecotex
Egedeniz Tekstil
Eileen Fisher
Esprit
Esquel
Fabrics for Freedom
Fiberlinks Textiles
FITI Testing & Research Institute
Fountain Set
Freudenberg Household Products
G-Star Raw
Gaiam
GAP, Inc.
Garmon & Bozzetto SrL
Giotex Ltd.
Global Merino
Green Clothing
Green Textile Associates
Greenlayer Sports
Greensource Apparel
Gułtęks
H&M
Hanky Panky
Heart, Co.
Hemp Fortex
Hess Natur
Hialpesa
Himalayan Wild Fiber
Hohenstein Institute
Hong Kong Non-Woven Fabric
Horny Toad
Hoss Intropia
Hues India
Huren OHG
Hussain Mills
ICEA
Inditex
iNi Sustainable Source
Internet Tekstil
Intertek Testing Services
Japan Organic Cotton Association (JOCA)
Jiaxing Jiecco Fashion Co. Ltd.
Joan Ellis, Washington State University
K-Bite International
K&L Ruppert
Katsu New York
Kayjune Company
KnowledgeCottonApparel
KNP Headwear
Korea Eco Textile Association
Kowa Company
L.L. Bean
La Siesta
Lands’ End
Levi Strauss & Co.
Lululemon Athletica
Lurdes Sampao
March O’Polo International
Mark’s Work Warehouse
Marks & Spencer
Martex Fiber/Jimtex Yarns
Maxomorra
McGregor Fashion Group
Messe Frankfurt
Mountain Equipment Coop
MQ Retail
Muji Global Sourcing
Naturepedic  
NatureUSA/bgreen  
Neotextil  
New Balance Athletic Shoe  
New Expo  
New Wave  
Nike, Inc.  
NingBo ShenZhou Knitting Co.  
Nordstrom  
Novozymes  
Nudie Jeans  
NUR DIE  
Oregon Tilth  
Organic Textile Services GbR  
Organic Trade Association (OTA)  
OrganiMark  
Orimpex Organic Textiles  
Orta Anadolu  
Otto Group  
Outdoor Sports Valley  
Panoco Trading  
Parkdale Mills  
Patagonia  
Paul Reinhart AG  
Pickering International  
Plexus Cotton  
Polartec  
Poole Company  
Portico Home + Spa  
PPAKS  
PPR  
Prairie Dog Co., Ltd.  
prAna  
Pratibha Syntex  
PT Indorama  
Putas Textile  
QuickFeat International  
Quiksilver  
Rajvir Industries Limited  
REI  
Remei AG / bioRe  
Restore Clothing  
Rethink Fabrics  
Ryoka Coop  
Sainmarks Industries India  
Sanko Tekstil  
Sapphire International  
Schneidinger AG  
SCS Scientific Certification Systems  
Sewang Textile Co.  
SGS Consumer Testing Services  
Shandong Gainmor  
Shanghai Horizon Garment Co., Ltd.  
Skunkfunk  
Source Atlantique, Inc.  
Speidel GmbH  
SRC Creations  
Stanley & Stella  
Super Spinning Mills  
Supernatural  
Sustainable Apparel Coalition (SAC)  
Sustainable Cotton Project  
Taishoboseki  
Target  
Taylor Home Fashion  
Tchibo GmbH  
Teijdos Royo  
Tempe  
Texas Organic Cotton Marketing Coop  
Thai Alliance  
Thai Textile Industry  
The North Face  
Tiruppur Suriya Hitec Apparel  
Topkapi  
Toyoshima  
Tropic Knits  
Tudo Bom?  
Under Armour  
Unifi, Inc.  
Veja Fair Trade  
Vert Fashion Company  
Vertical Knits  
Vieandsomn  
Vision International, Ltd.  
Volcom  
Williams-Sonoma/Pottery Barn  
Winnerco Co. Ltd.  
Woolworths South Africa
Sources of Revenue
Textile Exchange received funds from five primary sources in 2012:
$433,850 Membership Dues
$399,274 Foundations and Corporations - Grants for specific programs and activities.
$352,650 Global Conference Event Fees and Sponsorship
$311,650 Certification Fees from Standards
$205,122 Consulting and Training Event Fees

Program Efficiency
Textile Exchange used funds for five primary categories in 2012:
$386,519 Farm Engagement Programs – Grant funds used for projects that foundations and corporations engaged TE to complete.
$315,766 Global Conference – Funds used for the 2012 TE Sustainable Textiles Conference in Hong Kong.
$314,421 Industry Engagement - Direct outreach to brands and retailers through consulting and training events.
$270,126 Membership Services and Communications – Funds used for servicing members and industry stakeholders through benefits, communications, and support.
$248,150 General, Administrative, and Fundraising
$160,001 Industry Integrity - Maintaining the standards and outreach to the industry.