Textile Exchange

Textile Exchange (TE) is a global nonprofit organization that works closely with all sectors of the textile supply chain to find the best ways to minimize and even reverse the negative environmental and social outcomes created by this $1.7 trillion industry.

Founded in 2002, our first successful collaboration was with organic cotton farmers, manufacturers, brands and retailers. We have since expanded our work to include other preferred materials such as recycled polyester, Lyocell, bio-based fibers, down and more.

Our Members

Companies from more than 25 countries have joined TE because they want to be more sustainable. Our members include textile suppliers, service providers and manufacturers, brands and retailers, and farmers. 2014 membership revenue grew to $454,500.00, up from $415,348.71 in 2013.

2014 at a Glance

2014 was an important year for Textile Exchange. The organization underwent an extensive strategic review that helped to define and narrow the overall scope of work. All work produced by TE now falls under these three core platforms:

1. MATERIALS. Both brands and manufacturers rely on this data when making informed decisions about which fibers to use and in communicating a product’s environmental attributes to consumers.

2. INTEGRITY. Without integrity or verification of claims along the full supply chain, sustainability efforts fall short and put companies at risk. We make sure that the work members do toward textile sustainability is verifiable so they can create meaningful change within the industry.

3. SUPPLY CHAIN. When a company is familiar with its supply chain, it is empowered to find the most sustainable and ethical means to produce a product. As brands begin to align environmentally and socially preferred materials and processes, their entire sustainability strategy is strengthened.

Textile Exchange operates on a core continuum for our members and the textile industry as a whole. This continuum starts with awareness, which creates understanding, leading to commitment and eventually, action.
2014 Income Sources

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and Program Funds</td>
<td>$392,747.14</td>
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<tr>
<td>Membership</td>
<td>$454,500.00</td>
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<tr>
<td>Conference</td>
<td>$309,375.00</td>
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<tr>
<td>Certification Fees</td>
<td>$398,850.00</td>
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<tr>
<td>Consulting and Trainings</td>
<td>$63,418.76</td>
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<tr>
<td>Other</td>
<td>$5,166.59</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$1,624,057.49</strong></td>
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2014 Expenses by Class

<table>
<thead>
<tr>
<th>Class</th>
<th>2014</th>
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</thead>
<tbody>
<tr>
<td>Membership Services and Communication</td>
<td>$236,590.76</td>
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<tr>
<td>General and Administrative</td>
<td>$300,033.15</td>
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<tr>
<td>Conference</td>
<td>$300,406.82</td>
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<tr>
<td>Farm Engagement</td>
<td>$271,372.39</td>
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<td>Industry Integrity</td>
<td>$221,573.90</td>
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<tr>
<td>Learning Center and Events</td>
<td>$89,341.99</td>
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<tr>
<td>Fundraising</td>
<td>$14,620.80</td>
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<td><strong>Total</strong></td>
<td>$1,433,939.81</td>
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</tbody>
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Note: The negative balance on income is due to restricted program dollars received in a prior fiscal year and delivered in 2014.
TEXTILE EXCHANGE LEADERSHIP AND TEAM

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